### County Business Support

Nelson and Pembina County JDAs are staffed by the Red River Regional Council

### Job Development Authorities

Both Pembina and Nelson County JDAs offer business finance options. This may come in the form of deferred loan as local match for the Bank of North Dakota's PACE program (reducing the fixed interest rate to as low as 1%). The JDAs also offer financing for unique financing situations. Applications are reviewed by the JDA Board of Directors on a bi-monthly or asneeded basis

### Recent businesses assisted

Nelson County Abstract - Lakota
Valley Building and Design Center - Drayton
Stump Lake Lodge
Wangler Foods - Tolna & McVille
Lakota Hardware and Building Products
Mike's MVP Parcel - Pembina
JI Holdings - Cavalier
Do It Best Lumber - Cavalier

# Our website has more details

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## Business Finance Options

## Brief Description







Supporting businesses in northeastern North Dakota

Sept 2020





### Community Development Loan Fund

Applicants make a brief presentation to the Economic Development Committee. Recommendations are reviewed by the Board of Directors and can be considered on a monthly basis.

The Red River RLF, Progress Fund and Catalyst Fund are made possible in partnership with the US Department of Commerce Economic Development Administration.

#### Terms available:

- \$10,000 to \$100,000
- 4 to 10% rate
- Amortized up to 5 years for inventory and working capital; up to 10 years for fixed assets, equipment, machinery
- Can be subordinated collateral position
- Principal payments may be deferred for up to 12 months
- Portfolio goal of one job created/retained per \$20,000 in loan funds
- Gap financing up to 50% of a project
- 10% owner equity required
- Personal guarantees required

#### Recent businesses assisted

Half Brothers Brewery - Grand Forks
Frosty Fox - Grafton
MonteRey Ranch - Manvel
Grafton Car Spa

The Catalyst Fund has been established to support recovery and resiliency from the COVID-19 pandemic that has had an impact on the business sector.

#### Terms available:

- \$5.000 to \$100.000
- 1% fixed rate for five years, variable thereafter
- Principal payments may be deferred for up to 12 months
- Loans up to \$50,000 amortized up to 5 years
- Loans up to \$100,000 amortized up to 10 years
- May fund working capital, inventory, machinery/equipment, fixed assets
- Personal guarantees required



Since established in the 1990s, the Red River RLF and Progress Fund programs have supported 64 businesses with nearly \$5 million in loans and leveraged \$60 million in other funds. These businesses created/retained 645 jobs.

Supports job creation and retention with a majority of jobs targeted toward low and modern income persons. Terms are similar to other programs.

### Steps to applying:

- 1. Contact RRRC staff to determine eligibility
- 2. Seek sponsorship from city/county
- 3. Complete environmental review
- 4. Present application to the RRRC Board
- 5. Application forwarded to the ND Department of Commerce for final approval
- If approved, ND DoC provides a grant award to the city/county which issues loan to the business
- 7. RRRC provides project/loan management to city/county

In partnership with the ND Department of Commerce Division of Community Services and US Department of Housing and Urban Development.

### Recent projects assisted

Horseshoe Bar and Grill - Michigan Infrastructure extensions in Larimore Frost Fire - Walhalla